

AI Customized Menu App



# Value Proposition

### ✓ menuz → Reimagining dine-in experiences

### Seamless **QR code ordering**

Personalized menu Recommendation

**Customer Retention** Enhancement

Boosting restaurant Efficiency

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**1** Inefficient dine-in ordering

**2** Difficulty in giving the best dining experience for customers from different cultures and countries

### Problem (1)

Inefficient dine-in ordering and Less Hospitality

No Picture, Limited Waiters.... Too much time waste until order

### **Time lost:**

avg 5 min	to order
avg 15 min	to serve
avg 2 min	to pay

22 min

### 70%+

People (surveyed) are indecisive when ordering

### Problem (2)

Lack of Personalized Dining Experiences

*Our Country, Region, Allergy, Preference, Diet are all different but menu are same* 

# Effects: Increased customer satisfaction Increased loyalty Improved efficiency

→Lead to Increase revenue

### 90%

customers are likely to spend more money with personalization Problem (3)

Limited Ways for Ongoing Engagement

Much Demand to enhance customer relationships by campaigns, But no contact info and no ways to reach 5ta 159 209 TG pro

#### **Starbucks Loyalty Program :**

15% increase in customer retention and a20% boost in revenue

#### **TGI Fridays Personalized happy hour promotions** :

15-20% increase during non-peak hours



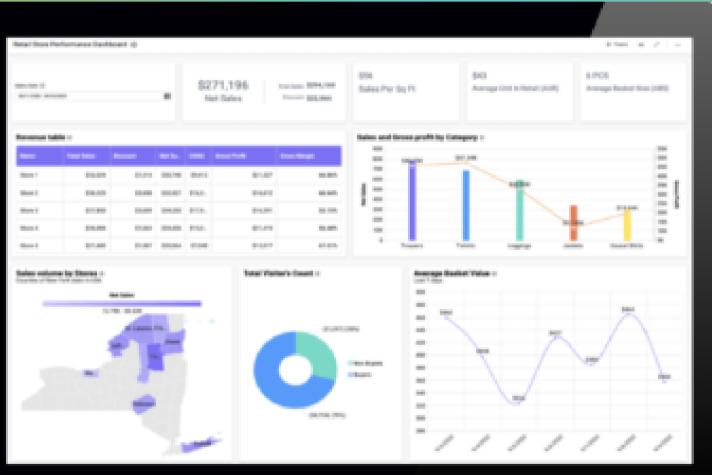
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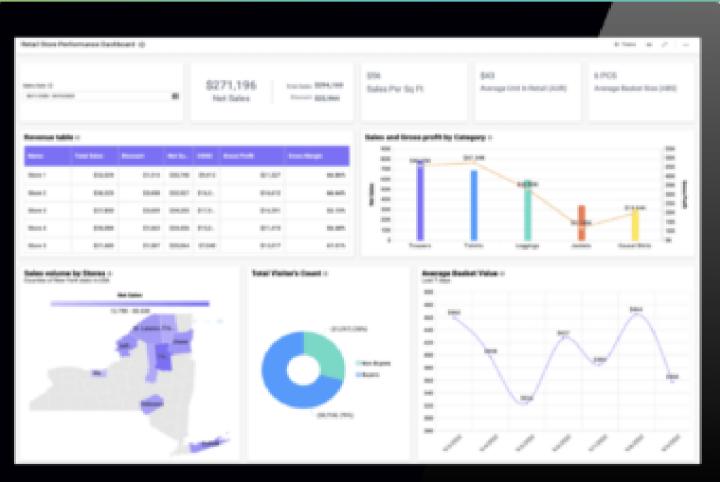
Personalized campaigns can increase customer retention rates by 5-15%

### **Our Apps**

#### Menuz







**One-stop Personalized** QR menu ordering app

**Customer & Order** Management App

### Dinerz



#### Scan QR



Personalized E-Menu

# HOW TO USE MENUZ

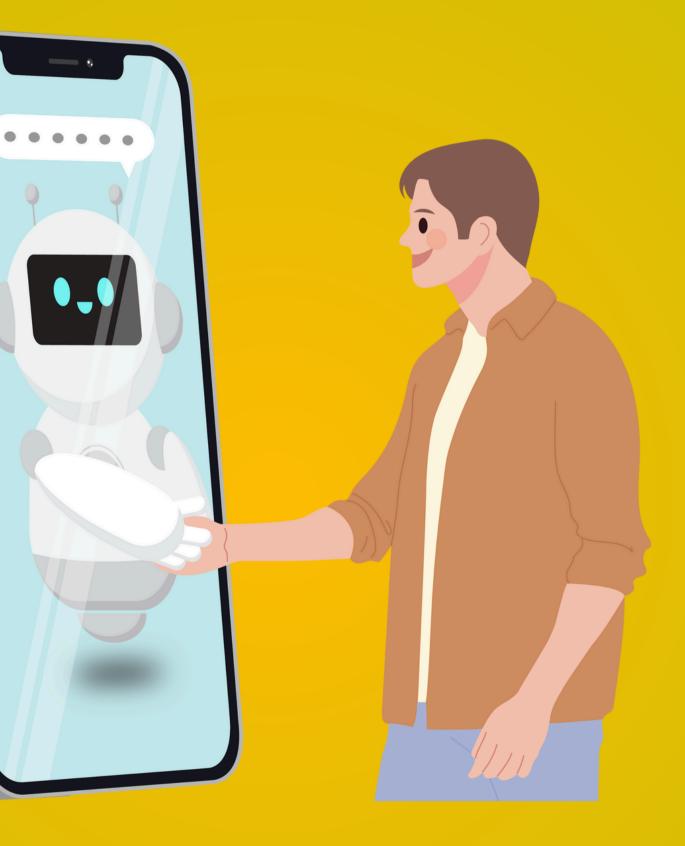
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Order & Payment

## Personalized Recommendations

This feature assists customers in making menu decisions from numerous options by considering their preferences and dietary restrictions. It also encourages customers to try new meals they haven't eaten before but are likely to enjoy, based on the experiences of similar customers.

**B 90%** are likely to spend more money with personalization



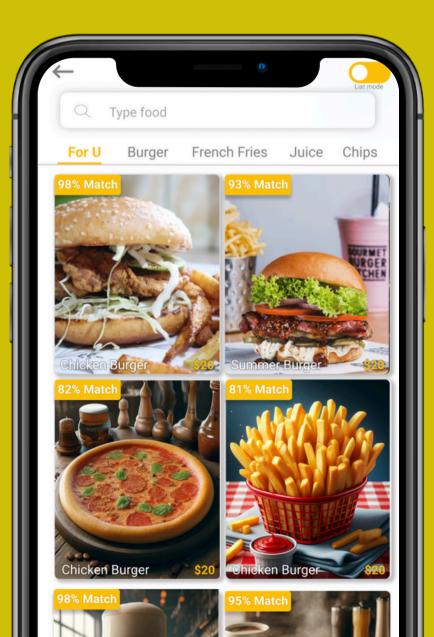
### Choose Best Meal

#### **Tag Filter**

This filter meal by customer's diet, allergy or reginal prohibiting as only one universal menu app



This is personalized recommendation based on customer's order history across restaurants.



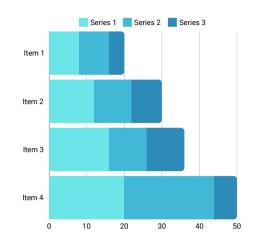
#### Restaurant Recommendation

This is recommendation by restaurant to indicate which meal has great taste and one that everyone like.



### U2 Real Time Customer Monitoring

To maximize customer satisfaction in-shop, Menuz enhances personalized interactions using the customer's history. This includes displaying the number of visits, order history, and preferences. Our mission is to reduce daily operational tasks, allowing more time for staff to interact with and care for customers.







### Campaign Targeting & Execution

Menuz will be the gateway to gather customer information and execute campaigns to maintain engagement with returning customers, such as loyalty programs. These campaigns can be customized by customer segment and executed through multiple channels like email, SMS, app notifications, and social networks. After execution, campaigns will be reviewed based on data results to optimize them for future use.







### Dashboard &Analytics Report

In Dinerz, users can track the current status of revenue, profit, and orders today, comparing them against the KPIs they set. Additionally, it provides a ranking of popular meals based on customer segments like country, gender, or age, which helps understand customer preferences and answer questions for recommendations.

Moreover, the Analytics Report offers insights and forecasting to optimize daily operations, stock management, and menu offerings using advanced analytics techniques.



### **Customer Journey**



← Share



Thank you for coming again! Do you want to order same meal?? Or Try new One??

#### ← Real Time **Diner Monitoring**

New Special Meal is coming today!!



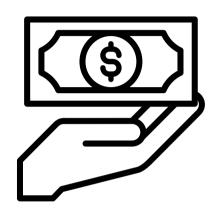
← Campaign Targeting & Execution



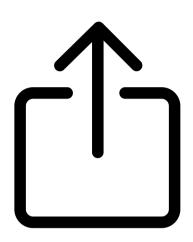
RESTAURANT

← Email & App notification

### **Future Plan**







**1**Payment

**2**Love & Tipping









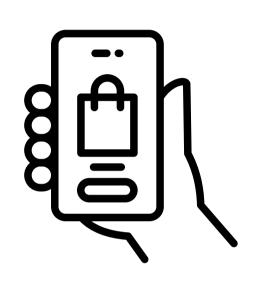
**7**Games



**8**Restaurant Search

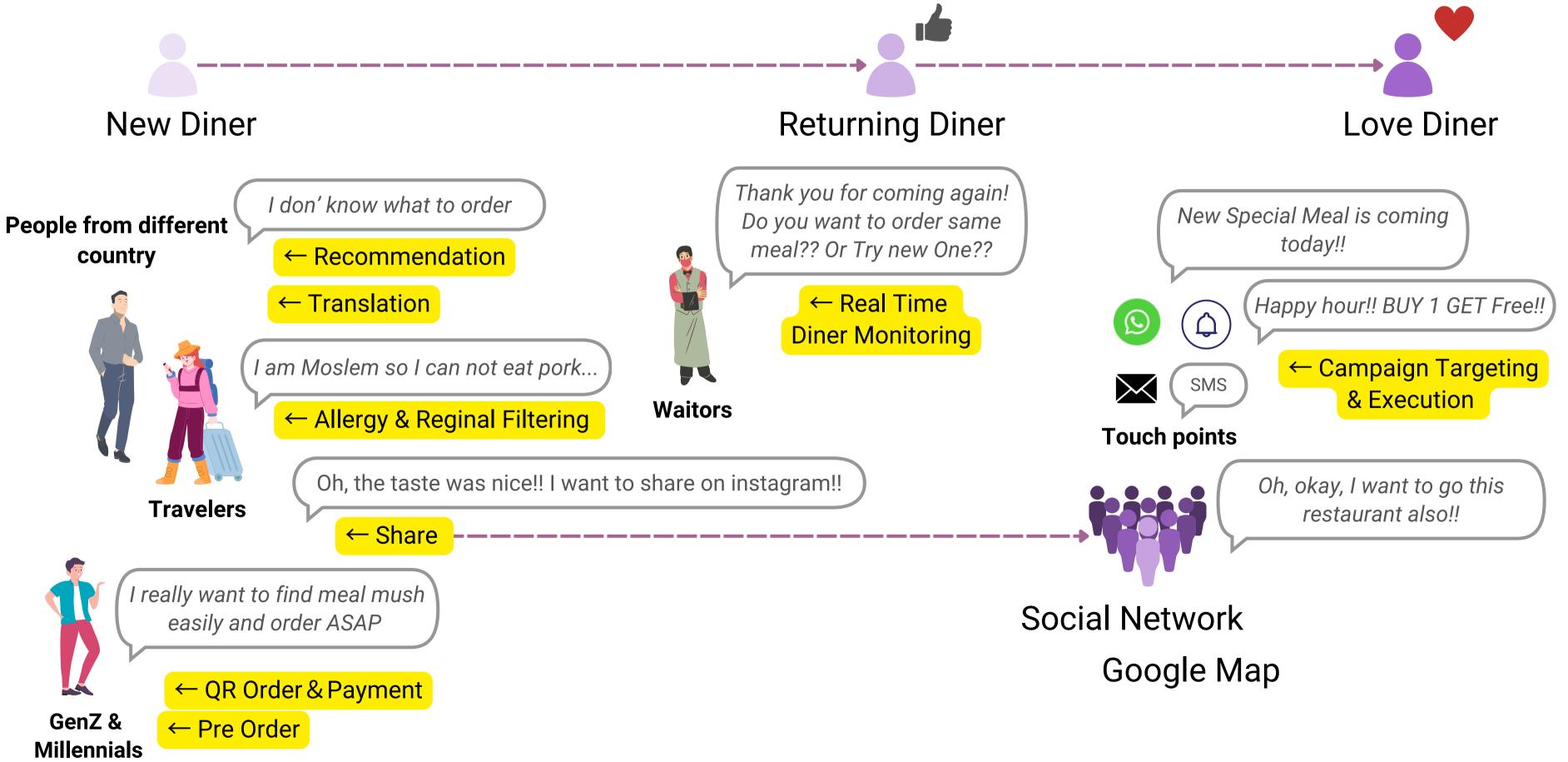


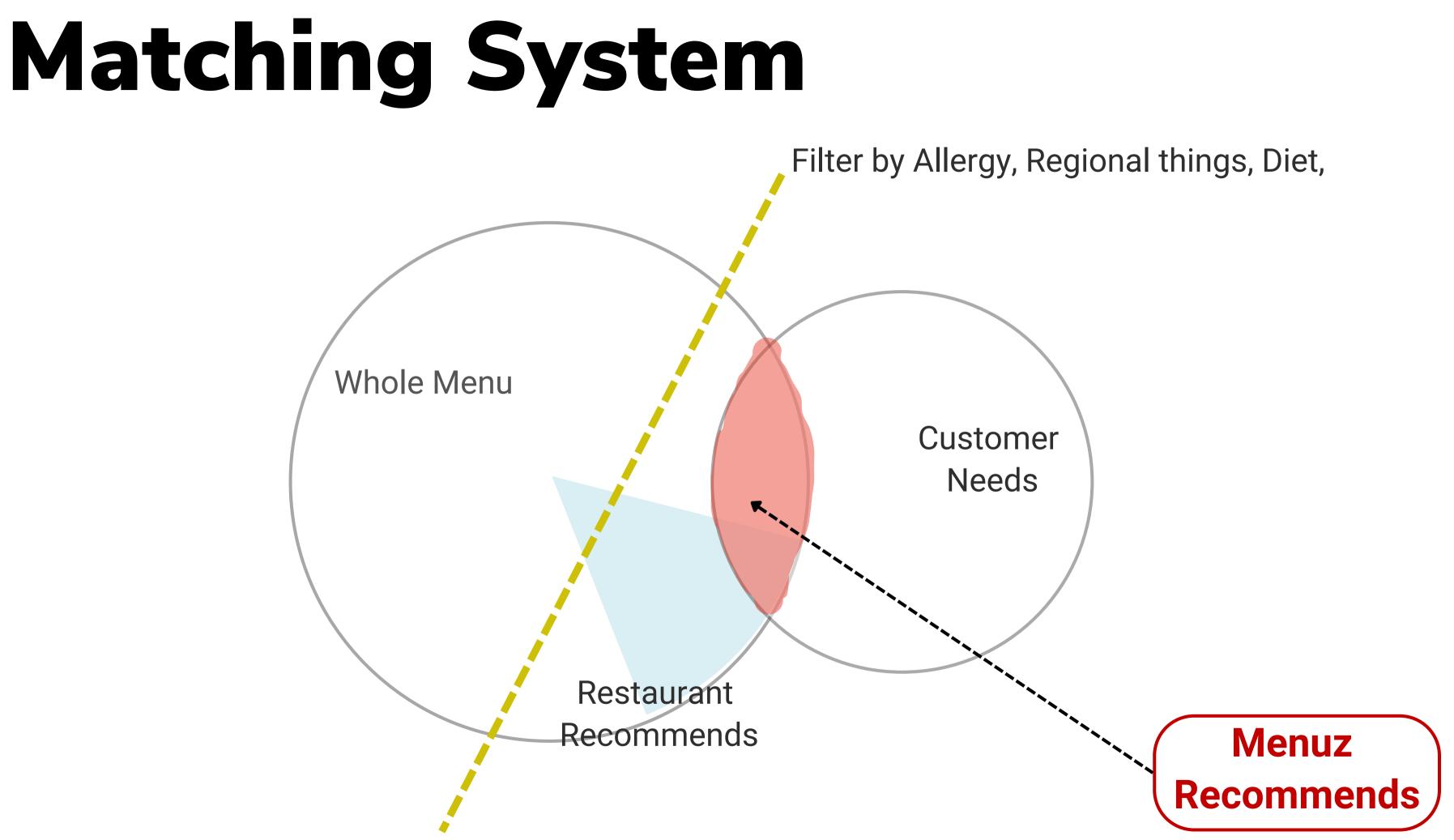


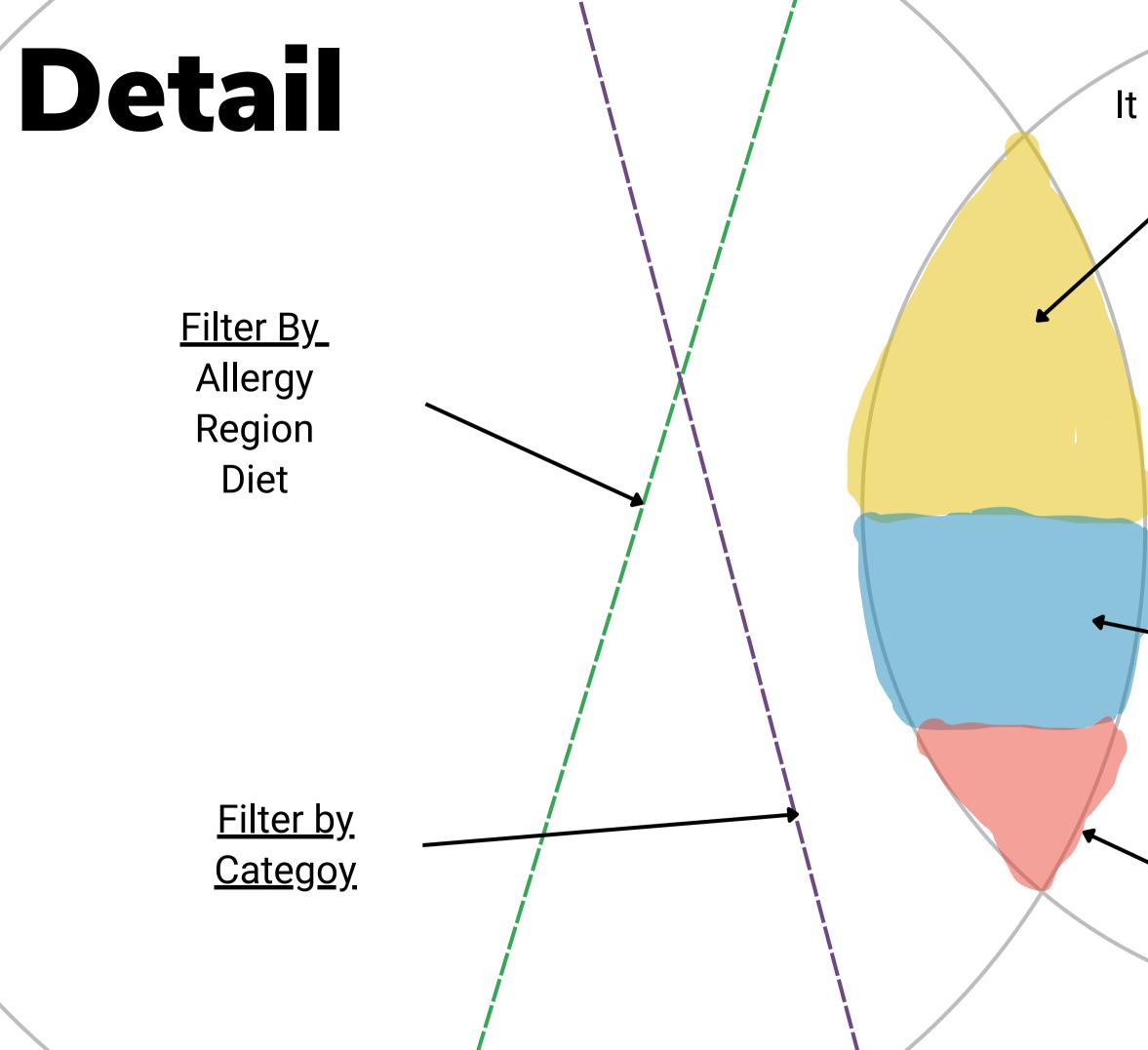


#### **5**Pre Order

### **Customer journey map**







<u>Customized Recommend</u> It will be based on their demographic info and order history

#### Ranking by Customer Segment

By Gender By Age By Country

#### <u>Restaurant Recommend</u> - For ex、Most Bought Hot Meal

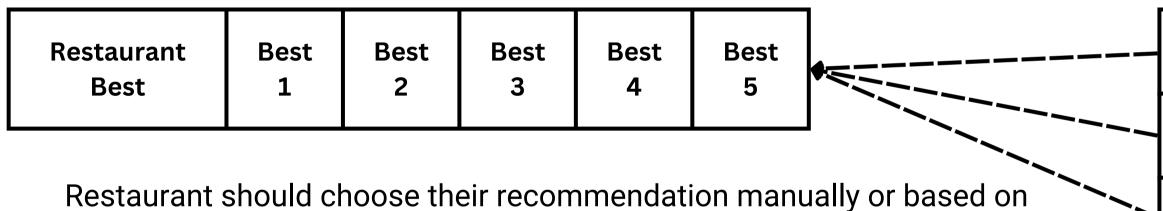
Previous Order and Loved Order with previous customization

#### **Customized Recommend**

Your Best	Best 1	Best 2	Best 3	Best 4	Best 5	•======================================
New Try	Best 1	Best 2	Best 3			

After getting more data , you best will be based on own customer segment beyond gender, age, country and food preference from order history

#### **Restaurant Recommend**



visualization we provide

#### Previous Order and Loved Order

Menuz show previous order and loved one if they put them as loved meal before

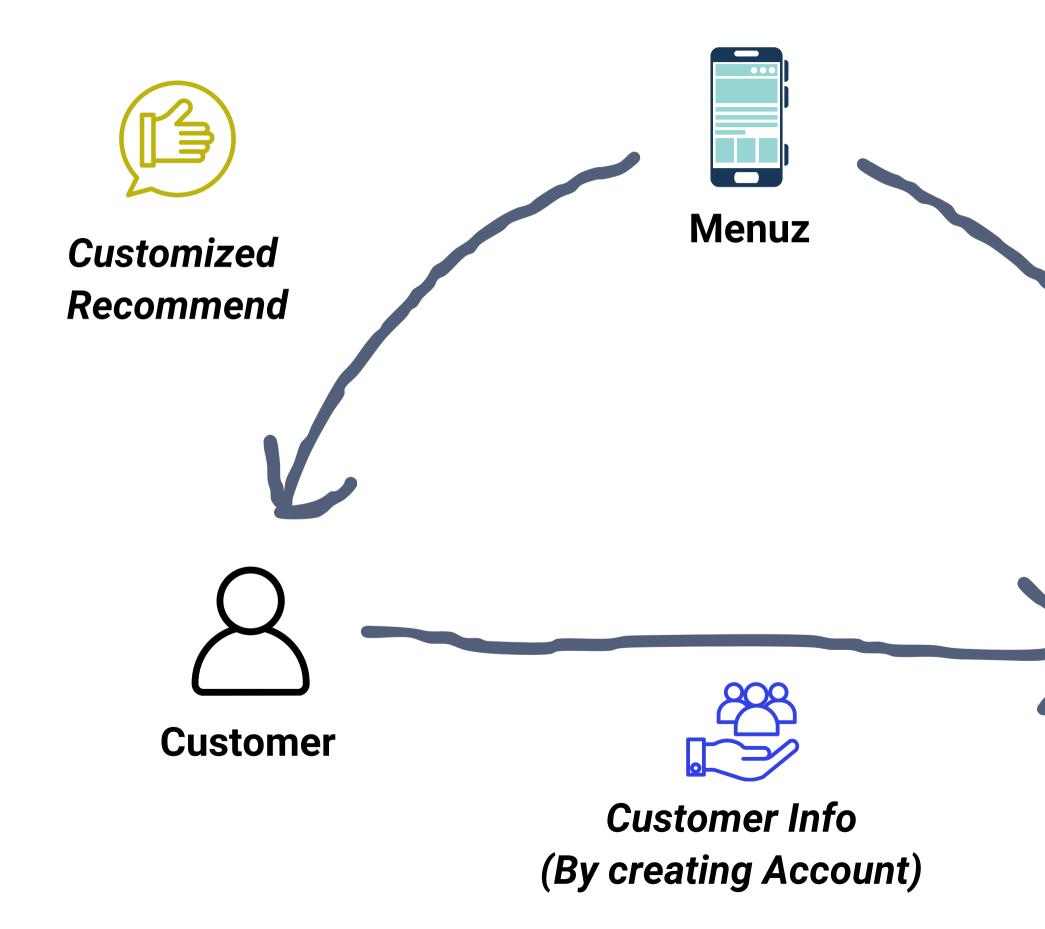
Love / Pre Love 1 Love 2	Love 3 Pre Order 1	Pre Order 2 Pre Order 3
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#### Ranking by Customer Segment

Gender	Best 1	Best 2	Best 3
Age	Best 1	Best 2	Best 3
Country	Best 1	Best 2	Best 3

Popular	Best 1	Best 2	Best 3
Good Taste	Best 1	Best 2	Best 3
Profitable	Best 1	Best 2	Best 3

### Incentive Structure by given customer data

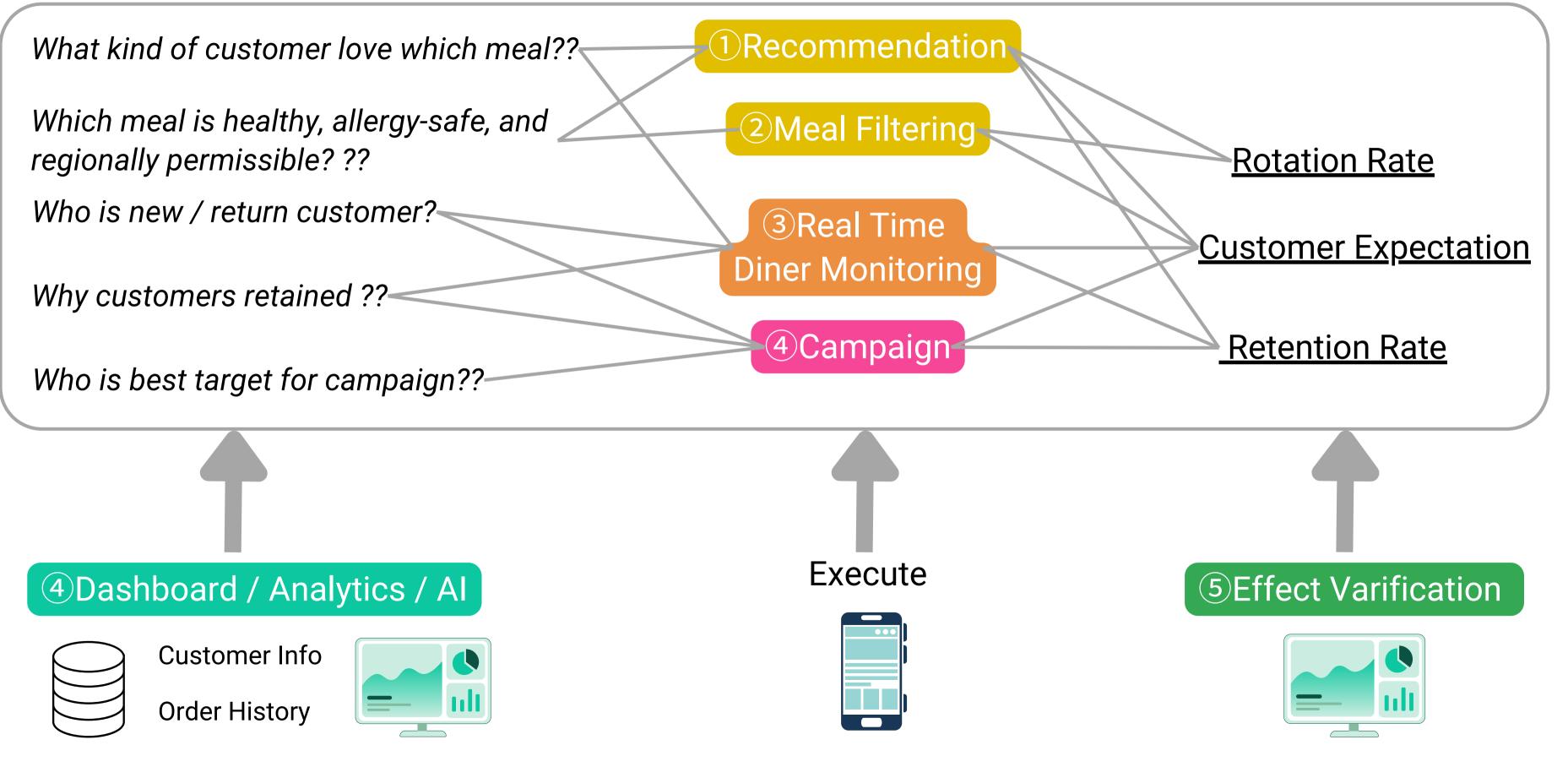






Restaurant

### **Data Solutions**



### Book a Demo





### **Get in Touch**



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